

Methodology Overview

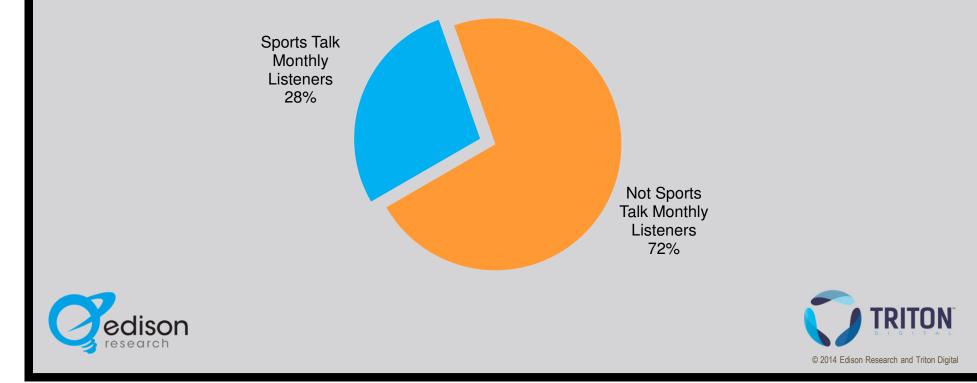
- In January/February 2014, Edison Research conducted a national telephone survey of 2,023 people aged 12 and older, using random digit dialing techniques.
- Survey offered in both English and Spanish languages.
- Both landlines and cell phones were called.
- Data weighted to national 12+ population figures.
- This is the 22nd study in the series dating to 1998.
- These studies provide estimates of digital platforms and their impact on the media landscape based on self-reported consumer behaviors and attitudes.





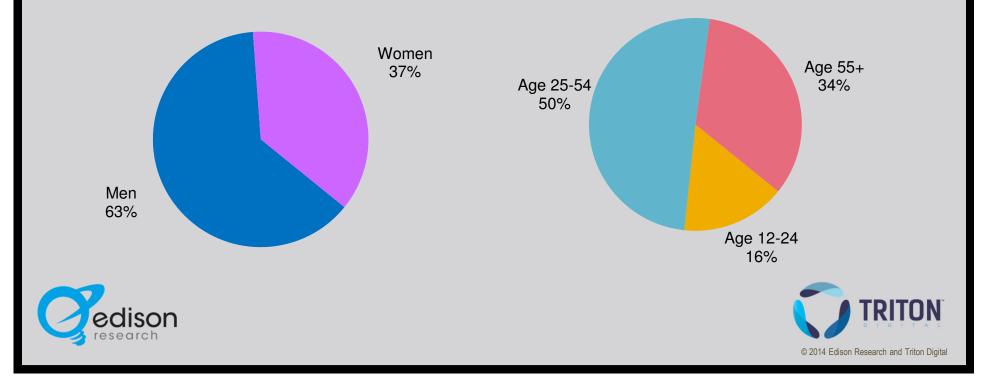
Who are Sports Radio Listeners?

"Have you listened to any Sports talk, including sports news, opinions and commentary – on any AM or FM radio station, on satellite radio or an online radio station – for more than one hour in the last month?"



Who are Sports Radio Listeners?

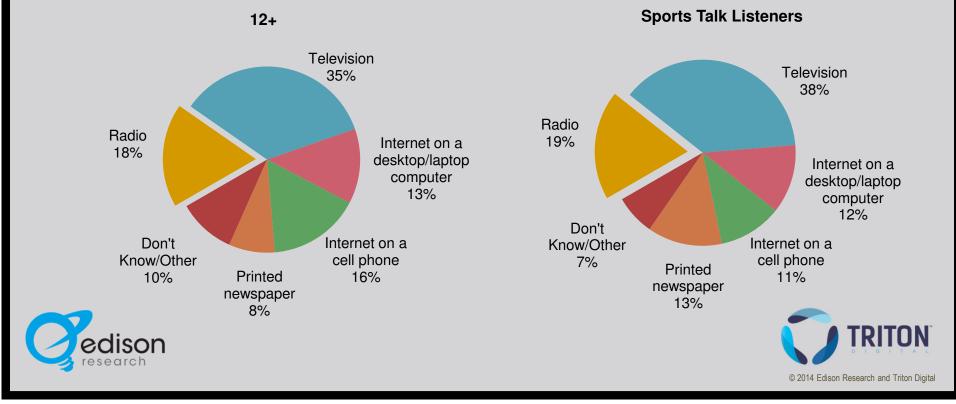
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Who are Sports Radio Listeners? "Have you listened to any Sports talk, including sports news, opinions and commentary – on any AM or FM radio station, on satellite radio or an online radio station – for more than one hour in the last month?" White/Other 69% African-American 13% Hispanic 18% © 2014 Edison Research and Triton Digital

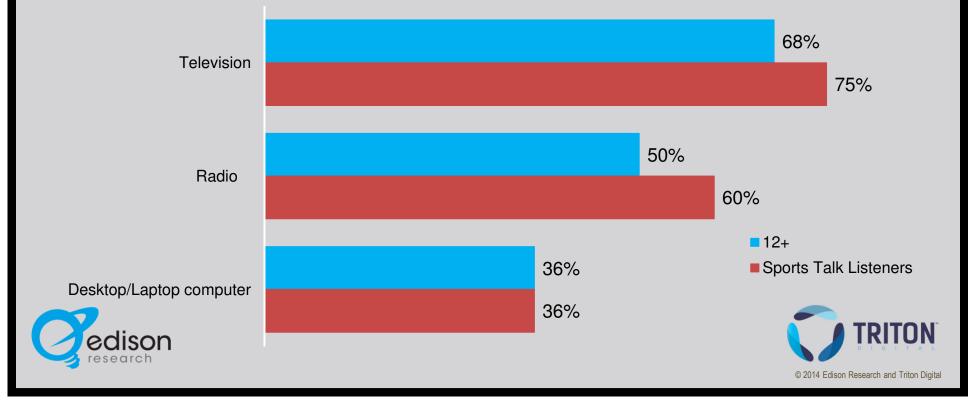
Part of Radio's Challenge – Americans don't wake up to it any longer

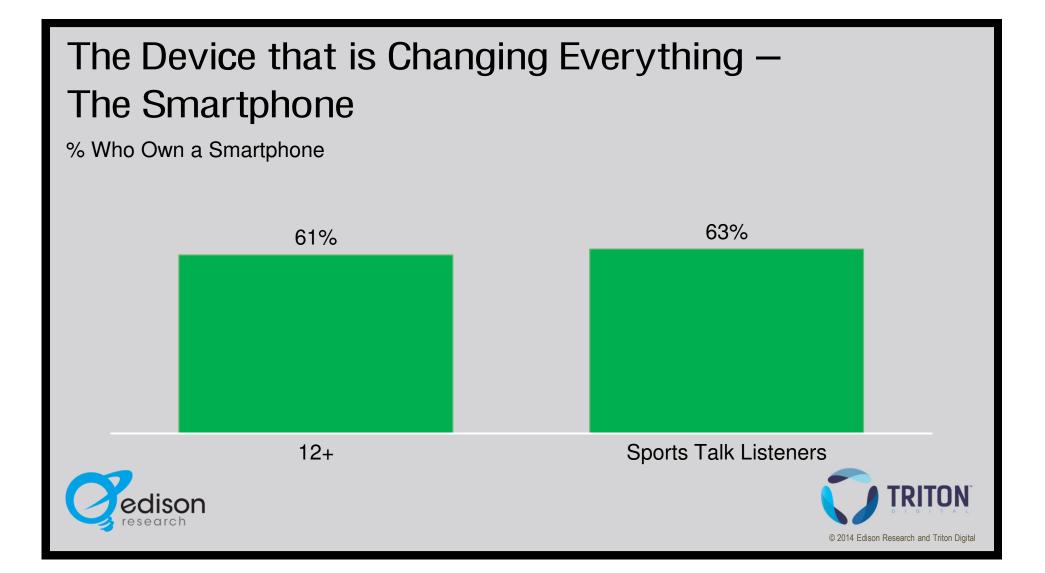
"Which one of the following do you do most often at home in the morning?"

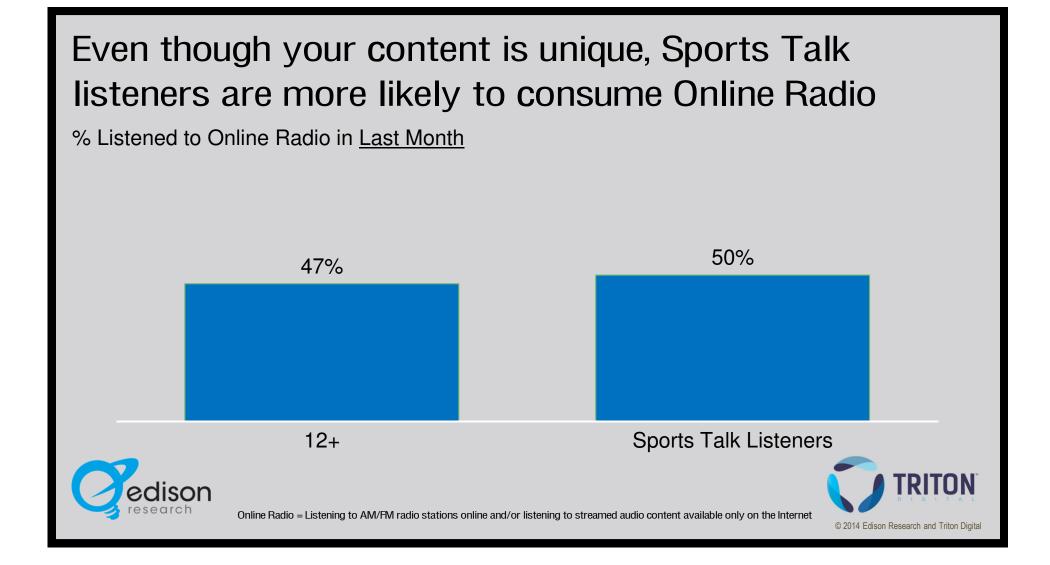


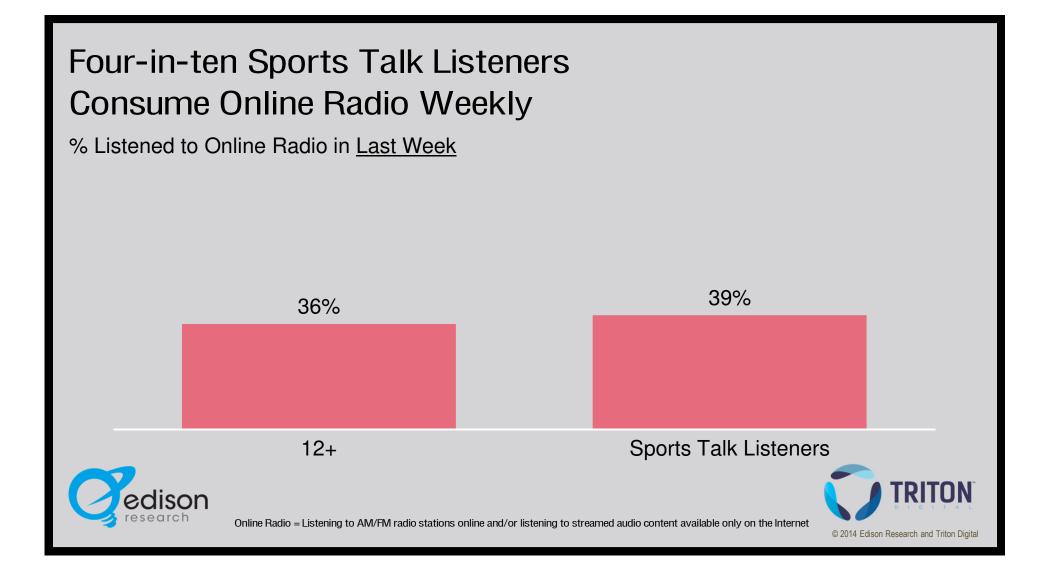
While Sports Radio fans are more likely to have a radio in their bedroom, 3/4ths have a TV

"In your bedroom, do you have a...?"



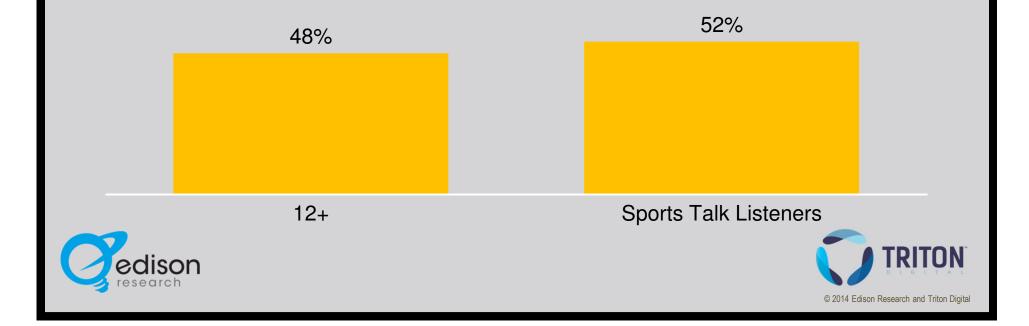


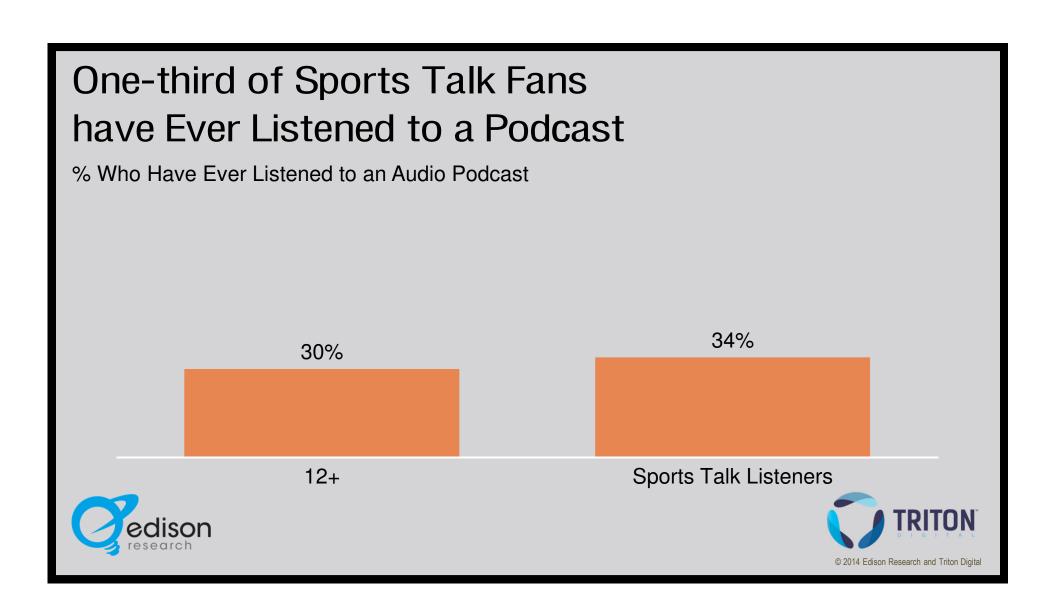




Sports Talk Fans are Slightly More Likely to be Familiar with Podcasting

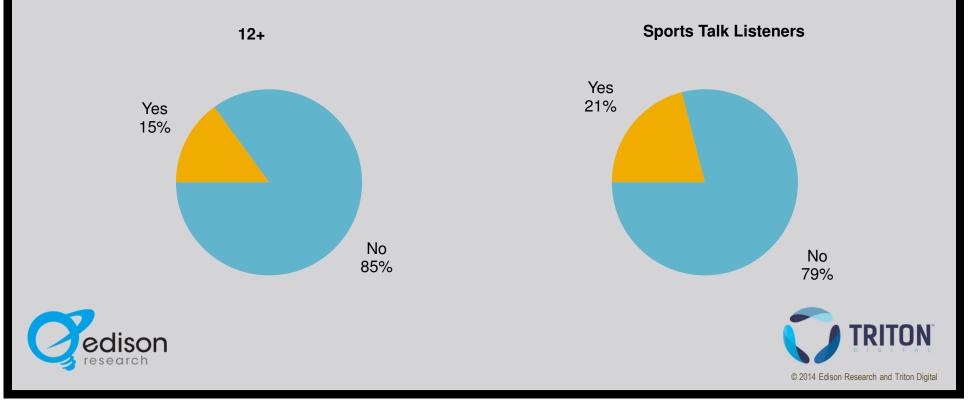
% Familiar with Podcasting



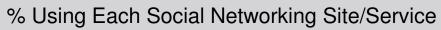


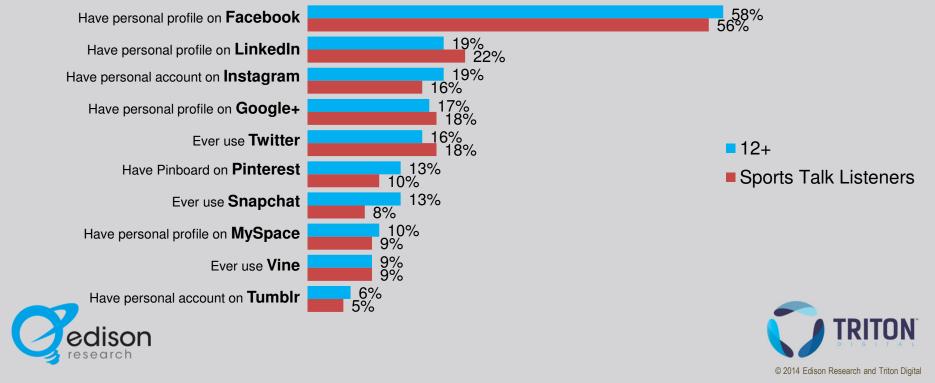
Sports Talk Fans are Significantly More Likely to Subscribe to SiriusXM Satellite Radio

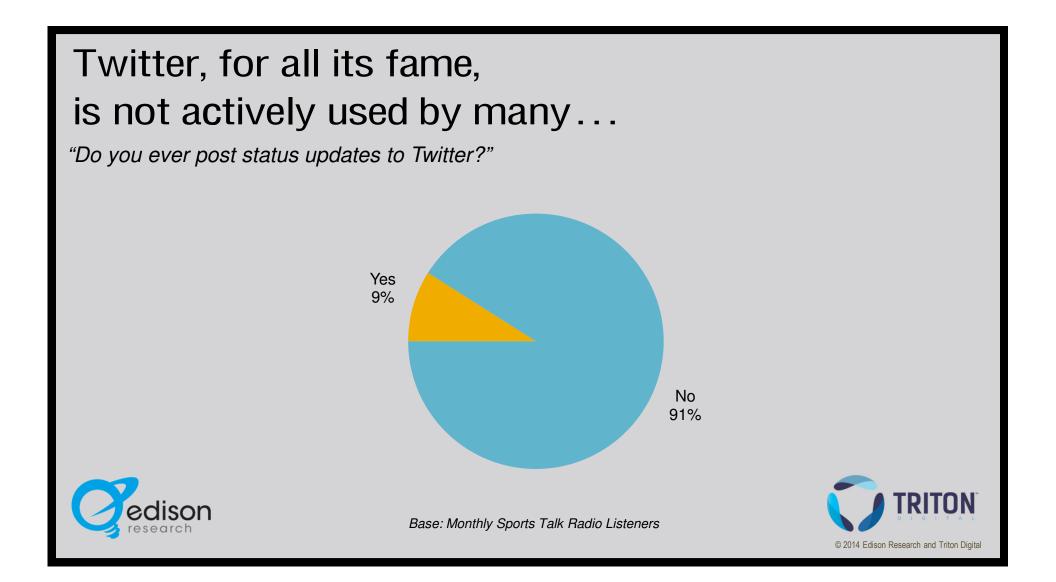
"Do you currently subscribe to SiriusXM Satellite Radio?"



Don't Doubt Facebook's Importance in Your Space

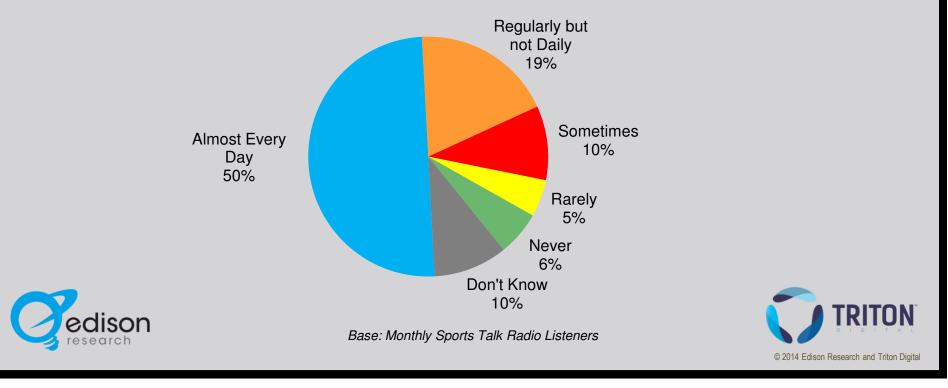






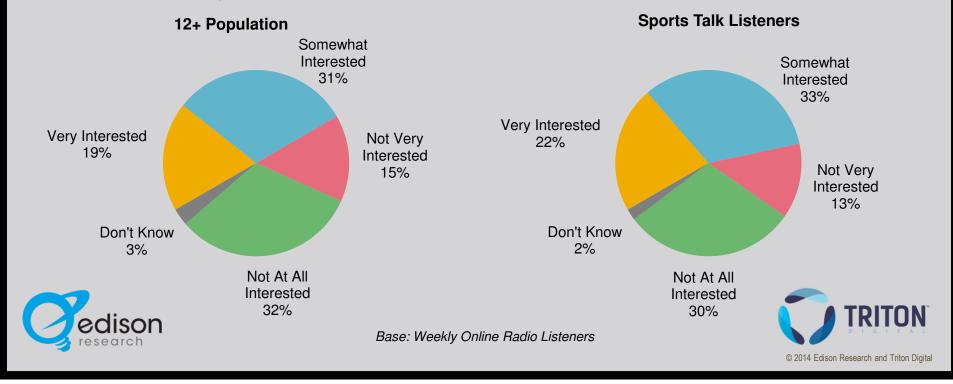
... But People Hear about Tweets Constantly

"How often do you hear about Twitter feeds, commonly called tweets, through traditional media outlets such as TV, radio, newspapers or Websites other than Twitter?"

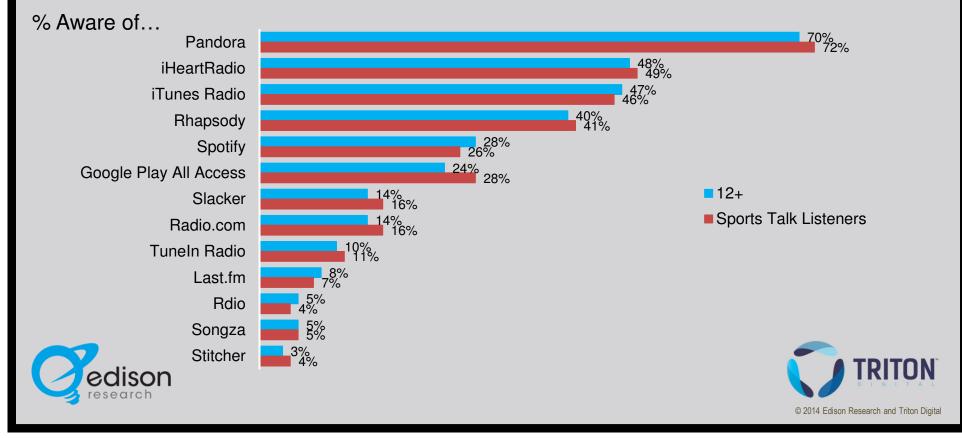


Radio Listeners 'Get' Time Shifting, Even if Radio hasn't Made it Easy (yet)

"How interested would you be in the ability to listen to your favorite AM/FM radio personalities and programs over the Internet on-demand?

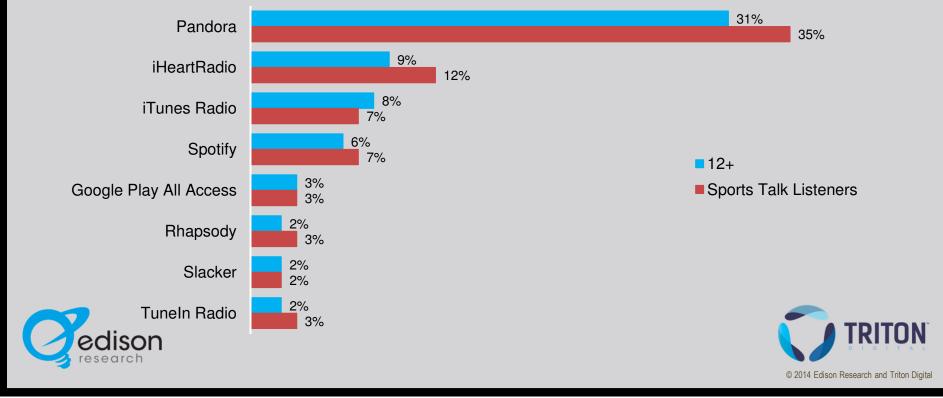


Sports Talk Listeners are interested in all this stuff



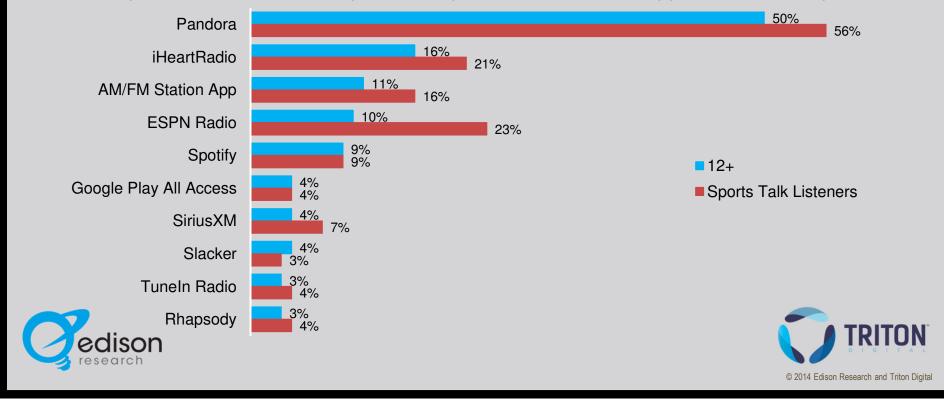
Sports Talk Listeners are MORE likely to have consumed content from Online Radio Brands

% Who Listened in Last Month to ...



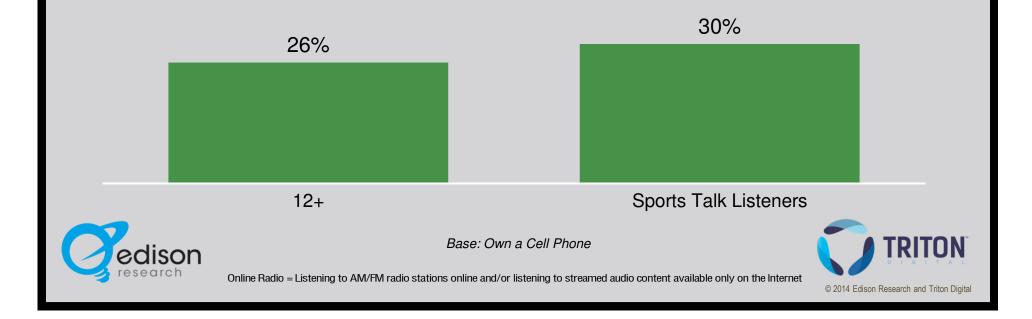
Nearly a Quarter of Sports Talk Smartphone Users have Downloaded the ESPN Radio App

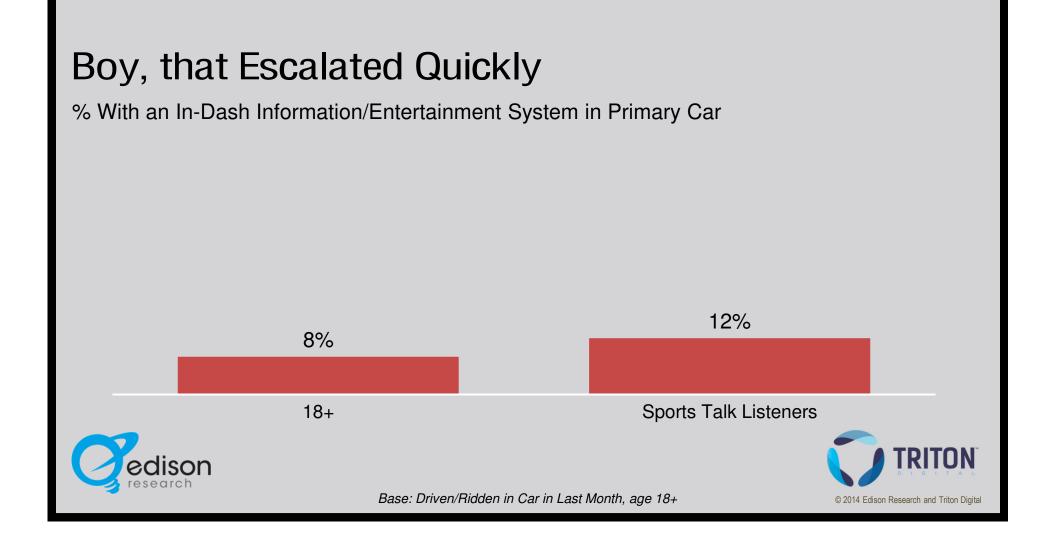
% of Smartphone Owners Who Report Having Downloaded Each App to Their Smartphone



The Car – It's Kind of a Big Deal

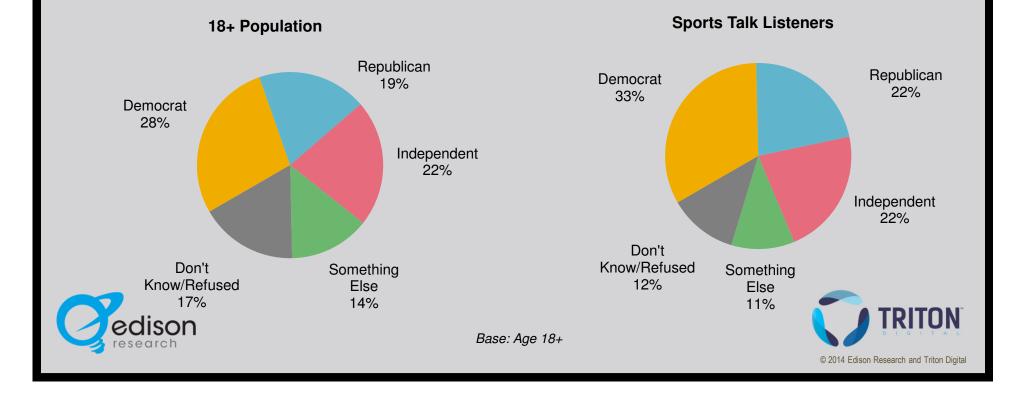
% of Cell Phone Owners By Age Group Who Have Ever Listened to Online Radio in a Car by Listening to the Stream From a Cell Phone Connected to a Car Audio System





Tell Your Hosts to STOP TALKING POLITICS!

"When it comes to politics, do you usually think of yourself as a ...?"



Observations

- Mobile devices are rewiring behavior extremely quickly
 - You need a complete plan to stay competitive in that environment
 - Especially to remain viable among younger sports fans
- While you are better protected than music radio, competition is increasing across platforms and contexts





